

Kieran T. Bird

Kieran speaks on Unshakeable Self-Confidence™, Personal Branding, Body Language and Negotiation Skills.

Following 18 years working in sales and marketing in multiple industries in the USA, Canada and the UK, Kieran was MD of Richard Denny's ("The UK's guru of sales – The Daily Telegraph") soft skills training consultancy from 2009-2010. He returned to New Zealand in 2010 and worked for three years with the New Zealand Institute of Management running workshops on topics such as sales, negotiation skills, and self-confidence.

He is the author of PersonaPR: The End of the Cold Call Era of which Brian Tracy (www.briantracy.com) says 'fast-moving enjoyable book will show any entrepreneur or salesperson how to get more customers, make more sales, and be more successful than ever before'. Kieran's second book, 'Unshakeable Self-Confidence: Why Organisations Should, and How Individuals Can, Develop Higher Self Confidence' was published in 2018.

Kieran studied Psychology at Waikato University, Marketing at Massey and Adult Education and Training at The NZ Institute of Management.